PCP Champion (a division of Surgical Appliances Industries) Brian A Faught (Plant Manager) 1311 South Second Street Ripley, Ohio 45167 800-888-0867 Ext. 13

U.S. Department of Commerce Attn: Brad Botwin (Director Industrial Studies) 1401 Constitution Avenue, NW, Room 1093 Washington, DC 20230

I have worked in manufacturing for nearly 24 years and have seen so many negative changes through those years resulting from the various trade deals put in place by our government. I have witnessed the effects of these changes from both sides of the spectrum. I started on a production floor building doors where substandard quality raw materials made our jobs more difficult. Through a series of educational achievements and promotions, I am now a division manager for a home medical device manufacturer. In this position I am recognizing how difficult it is to compete in an industry whereby finished goods can be brought in from overseas cheaper than I can purchase quality raw materials in the United States. Aluminum extrusions are the typical culprit, in each industry in which I have been employed causing labor and material issues. During the course of my experience I have seen how foreign entities have been able to manipulate the markets through unfair trade practices.

PCP Champion produces FDA Class 1 medical devices such as crutches, canes and walkers under the umbrella of SAI Therapeutic Brands which has been privately owned since 1893. Our industry sells into retail markets, hospitals, Veterans Affairs, Department of Defense as well many other markets. This aluminum medical products industry also benefits from Medicare and Medicaid reimbursements. My research has indicated that we are one of the only if not only U.S. manufacturer of these products. My research has also indication the lion's share of these product are being imported from China and on a smaller scale Taiwan. As you can see there is large amounts of U.S. taxpayer money going to cover the expenses of foreign made medical products and more specifically Chinese manufactured products.

Prior to the current trade agreement with China, PCP Champion was the largest manufacturer of these goods. Our employees proudly manufactured under our family of brands as well as private labeling for many well recognized companies in the industry. Our business operations out of Ripley, Ohio have been severely impacted by the unfair trade practices of China as well as other countries used by China as a bridge for dumping the aluminum products into the USA.

As a manufacturer of aluminum medical devices, PCP Champion effectively falls into the field of the U.S. Department of Commerce's investigation into Section 232 of the Trade Expansion Act of 1962. It is my belief at this point most large medical corporations, the VA and the DOD are all purchasing aluminum based home medical devices originating in China. As the only manufacturer of these products in the United States we would be met with the harsh

consequence of having offshored such an imperative industry of our service members and on the home front. While we would be able to build manufacturing to meet a portion of the needs, it can't be guaranteed that it would happen in a significant timespan under the current circumstances or that our supplier would be able to ramp up their manufacturing to meet our needs assuming they would still be operational.

Ripley, Ohio is a rural community in Brown County Ohio that, as with many rural communities, get hit very hard with the teeter-totter of political aspirations. At one time this was a thriving manufacturing, energy and farming community. Many of the tobacco farms are gone now. As mentioned earlier aluminum goods manufacturing has moved on to China and textiles continue to be lost to Mexico and China. Soon the coal fire power plants will be shuttering their doors. This is a community that is increasingly falling victim to increased poverty and the barriers that go along with it. Advanced levels of poverty are of considerable concern as outlined in The White House Memorandum for the Secretary of Commerce dated April 27, 2017. Specifically Section 2(b) states "recognize the close relation of the Nation's economic welfare to our national security, and consider the effect of foreign competition in the aluminum industry on the economic welfare of domestic industries."

Clearly, we need to make jobs available in this community but more importantly jobs with competitive wages that bring an impact to the country as a whole. Our business in Ripley can do just that by pulling down the barrier preventing us from being competing in such a volatile industry. Making the decision to save the aluminum industry will also save the Made in the USA medical devises industry. Not only will it create jobs at PCP Champion but it will bolster jobs for our vendors beyond the aluminum industry.

In closing, I look forward to helping in any way I can to add a layer of National Security to the United States of America with your ensuing decision to sure up our aluminum industry and the finished goods industry that support it. Please accept my invitation to solicit any additional information required of your team.

Brian A. Faught